

# STATE OF ARIZONA DEPARTMENT OF INSURANCE

JANE DEE HULL Governor 2910 NORTH 44th STREET, SUITE 210 PHOENIX. ARIZONA 85018-7256 CHARLES R. COHEN
Director of Insurance

#### Circular Letter 1999-7

To: Insurance Industry Representatives, Life & Disability Reinsurers, Insurance Trade Associations,

Insurance Industry Media Publications and Other Interested Parties

From: Charles R. Cohen

Director of Insurance

Date: August 31, 1999

Re: Laws 1999, Ch. 170 (HB 2596) Regarding Unaffiliated Credit Life and Disability

Reinsurers

House Bill 2596, effective August 6, 1999, relaxes the regulatory requirements in 20 A.R.S. Ch.4, Art. 10 for domestic credit life and disability reinsurers that satisfy certain criteria as outlined in the legislation. Arizona Department of Insurance ("ADOI") Circular Letter 99-5 contains a general summary of the significant provisions in HB 2596. This circular letter provides more detail as to how existing reinsurers can take advantage of these amendments.

### Certification of Status; Department Form [A.R.S. § 20-1082(2)]

To qualify for relaxed regulatory treatment, a reinsurer must certify on a Department form and annually reaffirm, that it reinsures only credit life or credit disability insurance that is issued according to 20 A.R.S. Ch. 6, Art. 10 by an insurer authorized to transact insurance in Arizona. Credit life or credit disability business that is issued according to 20 A.R.S. Ch. 6, Art. 10, means credit insurance that is written in Arizona under the referenced statute, or which is written in another state under substantially similar laws. In either case, the direct business must be written by, and assumed from, an insurer that is authorized in Arizona.

The reinsurer must also certify that it is not "affiliated," as defined in A.R.S. § 20-481, with any other insurer.

A reinsurer which certifies that it meets these criteria is an "unaffiliated credit life and disability reinsurer" (UCLD reinsurer) under the amended law.

### Annual Statement Filing Date; Extension of Time [A.R.S. § 20-1083]

The law changes the annual statement filing date for a UCLD reinsurer. The filing date is:

- -August 1<sup>st if</sup> the reinsurer's fiscal year ends on December 31<sup>st</sup>, or
- -November 1<sup>st</sup> if the reinsurer's fiscal year ends on a preceding date other than the proceeding December 31<sup>st</sup>.

In certain cases, it may be difficult for a UCLD reinsurer to file by the scheduled date. For example, a UCLD reinsurer with a fiscal year end of September 30<sup>th</sup> may be unable to file its annual report by November 1<sup>st</sup>, only one month later. A UCLD reinsurer whose fiscal year ends on a date other than December 31<sup>st</sup> may contact ADOI to request an extension to file its annual statement. The ADOI will extend such UCLD reinsurers the same filing latitude given to December 31<sup>st</sup> filers (up to 210 days subsequent to fiscal year end). Extension requests should be directed to the Compliance Section of the ADOI Corporate and Financial Affairs Division.

### **Annual Statement Format and Contents [A.R.S. § 20-1083]**

A UCLD reinsurer must still prepare an Annual Statement according to the NAIC format and instructions. However, A.R.S. § 20-1083(B), (C) and (E) exempts UCLD reinsurers from the following related filing requirements:

- Management's Discussion and Analysis
- Actuarial Opinion and Memorandum
- Preparation and filing of RBC Reports
- Reporting of RBC results in the annual statement
- Audited Financial Report.

A UCLD reinsurer should report any reinsurance treaty trust deposits in Schedule E of its Annual Statement as "Deposits which are not for the benefit of all policyholders, claimants and creditors of the Company." Because all reserves are required to be secured by funds withheld or funds in trust, ceding insurers should report reinsurance ceded to UCLD reinsurers as "unauthorized," and report the reserves and reserve security in the appropriate schedule in the ceding insurer's Annual Statement (Schedule S, Part 4 of the Life and Health blank, and Schedule F, Part 5 of the P&C blank). ADOI's request that domestic life and disability reinsurers file their Annual Statement in hard copy and on diskette with the ADOI, also applies to UCLD reinsurers. For reinsurers that do not use an Annual Statement software package, the Department will prescribe an alternate diskette filing to include specific data in spreadsheet format.

### **Examinations** [A.R.S. § 20-1083(E)(1)]

UCLD reinsurers are exempt from the regular five year examination required by A.R.S. § 20-156(A), but remain subject to the Department's discretionary examination authority pursuant to A.R.S. § 20-156(A), including desk audits.

### Investments [A.R.S. § 20-1083(E)(4)]

UCLD reinsurers are exempt from the quantitative, but not the qualitative, restrictions and limitations on insurer investments. Thus, UCLD reinsurers - which are typically small - will have greater latitude in managing their investments, as explained in the illustrations below. The Department expects that ceding insurers will continue to monitor the quality and sufficiency of any assets held in trust as reserve security.

<u>Under current law:</u> A domestic life and disability reinsurer having total assets of \$500,000, is generally unable to invest more than 10% of its assets (<\$50,000) in the securities or obligations of any one entity. <u>Under HB 2596 - Illustration 1:</u> A UCLD reinsurer may invest its entire assets, for instance, in investment grade commercial paper, which may allow a more attractive yield or minimize transaction or safekeeping fees.

<u>Under HB 2596 - Illustration 2</u>: A UCLD reinsurer may wish to invest all of its funds in individual stocks or in shares of a common stock mutual fund even though there is a risk of a loss in value of the investment due to changes in the stock market.

Both the reinsurer and the ceding insurer are responsible for monitoring the quality and sufficiency of their reinsurance treaty trust fund, and the reinsurer is responsible for maintaining its solvency margin (minimum capital).

### Capital Stock; Letter of Credit [A.R.S. § 20-1085(B)]

UCLD reinsurers have lower requirements for capital stock. UCLD reinsurers must maintain unimpaired capital stock of not less than \$75,000.

A UCLD reinsurer may satisfy this requirement with a clean, irrevocable, and unconditional letter of credit ("LOC") that is payable to the ADOI Director in trust. The LOC must also have an "evergreen clause" providing for automatic, annual renewal. The letter of credit must be issued or confirmed by a qualified U.S. financial institution as defined in A.R.S. § 20-261.03. A financial institution on the Bank List maintained by the NAIC's Securities Valuation Office automatically qualifies, if the LOC can be drawn upon at a bank located within the Phoenix metropolitan area.

Any LOC must comply with the requirements of this Department. A UCLD reinsurer must use the form of LOC attached to this circular letter. The UCLD reinsurer must deliver the LOC to ADOI, for deposit in trust with the State Treasurer. To preclude any double counting of assets, the UCLD reinsurer must not be liable directly or contingently for the LOC, and shall not pledge any of its assets as security for the LOC.

### **Minimum Surplus** [A.R.S. § 20-1086(B)]

If the UCLD reinsurer maintains unimpaired capital stock, as specified above, the UCLD reinsurer is not required to maintain minimum surplus. However, a UCLD reinsurer must maintain a positive surplus amount in order to continue to satisfy the unimpaired capital stock requirement of A.R.S. § 20-1085(B).

### **Risk Requirement**

Notwithstanding the reduced capital and surplus requirements, a UCLD reinsurer remains subject to the limit of risk requirement of A.R.S. § 20-260 (retention on any one risk shall not exceed 10% of capital and surplus).

### Statutory Deposit; Release [A.R.S. §§ 20-1087(A) and (B)]

The statutory deposit requirement for a UCLD reinsurer is \$75,000, which can be met with an U.S. Treasury obligation, certificate of deposit, or a letter of credit. An existing domestic life and disability reinsurer that qualifies as a UCLD reinsurer and currently has more than \$75,000 on deposit may obtain a partial release of the existing deposit pursuant to A.R.S. § 20-587.

A UCLD reinsurer is exempt from the requirement to have a statutory deposit with ADOI if the UCLD reinsurer has deposited a LOC with ADOI as specified above.

An existing domestic life and disability reinsurer that qualifies as a UCLD reinsurer and delivers a LOC to ADOI, as specified above, may obtain a release of the existing deposit. ADOI will treat the current deposit as an excess deposit, subject to release under A.R.S. § 20-587.

To request an excess deposit release, use Forms E126 and E126XS, copies of which are attached to this circular letter.

### Reinsurance Agreements: Review; Security [A.R.S. § 20-1094 & A.R.S. § 20-1094.01]

A UCLD reinsurer must submit all reinsurance agreements to ADOI for review and approval, as described below. Approval is deemed if the ADOI Director does not disapprove the agreement within 30 days of the date the reinsurer files it with the Department.

All reinsurance liabilities must be secured with funds withheld by the ceding insurer, or with funds maintained in a trust fund.

Any such trust fund must substantially comply with A.R.S. § 20-261.02 and A.A.C. R20-6-1603, except that the amount of funds required shall not be less than 110% of the amount of the liabilities assumed. Although A.R.S. § 20-1094.01 indicates the trust fund should comply with A.R.S. § 20-261.01, it is our understanding this is a drafting error, and should have referred to A.R.S. § 20-261.02.

### **Conversion Process and Time Frame**

An existing domestic credit life and disability reinsurer that wishes to convert to a UCLD reinsurer must comply with the steps set forth below.

- 1. The reinsurer must submit the certification form to ADOI. The form requires the reinsurer to attach a list of its reinsurance agreements and to certify that the reinsurance agreements have been filed with and approved by the ADOI, and that any reinsurance treaty trust agreements substantially comply with the requirements of A.A.C. R20-6-1603.
- 2. A reinsurer having reinsurance agreements that have not previously been submitted for ADOI review and approval, should submit those agreements with the certification form. For any agreements that were previously reviewed and approved, ADOI asks that the reinsurer also include a copy of the cover page, bearing the Department's "Approved" stamp.
- 3. Any request for partial release or replacement of an existing statutory deposit, as discussed above, can be filed with the certification form, or at a later date, if so desired.

A reinsurer that wishes to convert to UCLD reinsurer status must complete all conversion requirements no later than January 15<sup>th</sup> immediately following the calendar year for which the reinsurer wishes to report as an UCLD reinsurer. If the reinsurer completes all conversion requirements by January 15<sup>th</sup>, the reinsurer is then eligible for the modified reporting requirements or exclusions relative to the Annual Statement, Audited Financial Report, and Insurance Holding Company Registration Statement filings.

### \*THE DEPARTMENT ENCOURAGES INTERESTED REINSURERS TO FILE AS EARLY AS POSSIBLE FOR CONVERSION TO UCLD REINSURER STATUS\*

#### Redomestications

A foreign admitted insurer that wishes to become an Arizona UCLD reinsurer may be able to redomesticate pursuant to A.R.S. § 20-231 and 10 A.R.S. Ch. 2, Art. 2, if the laws of the insurer's current domiciliary state so allow. Foreign admitted insurers whose domiciliary state has not adopted the NAIC Model redomestication statute, alien insurers, and insurers not authorized in Arizona do not qualify for redomestication; such insurers must apply for an original certificate of authority (and meet all the other requirements specified above) to qualify as a UCLD reinsurer.

### **Loss of Status Through Affiliation**

A UCLD reinsurer must remain unaffiliated with other insurers. A reinsurer that qualifies as a UCLD reinsurer, and then later becomes affiliated with another insurer through a parent company acquisition, merger, or otherwise, is no longer eligible to retain its existing authority, and must immediately report its change in status to ADOI. Upon a showing of good cause, the Department will allow a period of until January 15 of the following year for the reinsurer or its affiliate to merge, withdraw or otherwise become unaffiliated with another insurer, providing the reinsurer has no transactions directly or indirectly with its insurer affiliate unless approved in advance by this Department. Any application for conversion of a UCLD reinsurer to a domestic life and disability insurer or reinsurer will be subject to the Department's application and approval process for an original certificate of authority.

Any person with questions about this circular letter should direct them to the Corporate and Financial Affairs Division, Attn: Gary Torticill at (602) 912-8420.

### Attachments

Certification form
Form of letter of credit
Forms E126 and E126XS
Trust Agreement Checklist



Corporate and Financial Affairs Division 2910 NORTH 44TH STREET, SUITE 210 Phoenix, Arizona 85018-7256

> Telephone: (602) 912-8420 Telecopier: (602) 912-8421

### CERTIFICATION OF DOMESTIC UNAFFILIATED CREDIT LIFE AND DISABILITY REINSURER PURSUANT TO A.R.S. § 20-1082(2)

	To be filed upon initial application and annually thereafter in conjunction with the Annual Statement
Fu	Il and Exact Corporate Name
NA	AIC Number (if none, so state) Federal ID Number
Fis	scal Year End: December 31 Other (specify)
Ch	eck one: Initial Application Annual Certification
Re	e undersigned hereby certify that the named Company complies in all respects with the requirements of Arizona vised Statutes applicable to Unaffiliated Credit Life and Disability Reinsurers including without limitation, the lowing:
1.	The Company's insurance operations consist solely of reinsurance of direct credit life or credit disability insurance that is issued according to Chapter 6, Article 10, Title 20 of Arizona Revised Statutes, or that is issued according to substantially similar laws of another state by an insurer that is authorized in Arizona.
2.	The Company is not "affiliated," as defined in A.R.S. $\S$ 20-481, with any other insurer as defined in A.R.S. $\S$ 20-104.
3.	The Company possesses and will maintain unimpaired capital stock of not less than seventy-five thousand dollars (\$75,000) in accordance with A.R.S. § 20-1085(B), and;
	(Initial the line at the left of the applicable statement)
_	The unimpaired capital of the Company is not represented by a letter of credit.
	The unimpaired capital of the Company is represented by a clean, irrevocable and unconditional letter of credit issued by a Qualified Financial Institution, as defined in A.R.S. § 20-261.03 and as approved by the Department, that is payable to the Arizona Director of Insurance and contains a qualifying "Evergreen Clause" that it is automatically renewable and the issuing financial institution will provide the Arizona Director of Insurance with not less than 60 days advance written notice of non-renewal. The letter of credit is (check applicable) delivered herewith, or on deposit with the State Treasurer's Office through the Arizona Department of Insurance.
4.	The Company is and will remain in compliance with A.R.S. § 20-1094 regarding the filing and approval of reinsurance agreements, and with A.R.S. § 20-260 regarding the limitation of risk (retention on any one risk shall not exceed 10% of Company's capital and surplus). Attached to this certification is:  a) A list of all of the Company's reinsurance agreements that includes for each:  i) Name of ceding insurer.
	ii) Effective date of agreement and of any amendments.
	iii) Method of security (i.e., funds withheld or trust account).
	iv) Date approved by Arizona Department of Insurance or if approval is pending, state "pending".
	b) For Initial Applications only:  (Initial the line at the left of the applicable statement)
	<ul> <li>i) For each approved agreement, a copy of the cover page bearing the Department's "Approved" stamp.</li> <li>ii) For each agreement filed herewith, two (2) copies of the agreement and any related trust agreements.</li> </ul>
	iii) For each trust agreement, a completed Form E1603, Trust Agreement Checklist.
5.	Pursuant to A.R.S. § 20-1094.01, liabilities that are assumed under reinsurance agreements are secured with (check applicable) funds withheld by the ceding insurer, or funds maintained in a trust account that complies with A.A.C. R20-6-1603 or with a substantially similar rule of the ceding insurer's domiciliary state,

in an amount that is not less than one hundred ten percent of the amount of the liabilities assumed.

## CERTIFICATION OF DOMESTIC UNAFFILIATED CREDIT LIFE AND DISABILITY REINSURER PURSUANT TO A.R.S. § 20-1082(2)

### **AFFIDAVIT OF VERIFICATION**

State of)				
County of)				
, I	President, and			
Secretary of		_, being duly	sworn, each f	for him(her)self
deposes and says that they have reviewed the above state	ements and have	performed an	y steps to ob	tain reasonable
assurance of their truthfulness, and that the above sta	tements are full	and true acc	cording to the	e best of their
information, knowledge and belief, respectively.				
				President
				Secretary
Subscribed and sworn to before me this	day of		,	·
Notary Public	_			
Commission Expires:	-			

Note: Provide a certified Corporate <u>Resolution of Authorization</u> for signers other than the President and Secretary.

Corporate and Financial Affairs Division 2910 NORTH 44TH STREET, SUITE 210 Phoenix, Arizona 85018-7256

Telephone: (602) 912-8420 Telecopier: (602) 912-8421

### UNAFFILIATED CREDIT LIFE AND DISABILITY REINSURER FORM OF IRREVOCABLE LETTER OF CREDIT

A.B.C. Bank Central Avenue Phoenix, Arizona

(The heading of the Letter of Credit may include a boxed section, which contains the bank's identifying information for the letter of credit, if clearly marked to indicate the information is for internal identification purposes only)

Lette	r of Cre	dit No.	(00001)
Date			

Director of Insurance State of Arizona 2910 North 44<sup>th</sup> Street, Suite 210 Phoenix, AZ 85018

#### Director:

1.	we nereby	establish	tnis	ciean,	irrevocable	ana	unconditional	LETTER	OF	CREDIT	in your	ravo	r ior	tne
	account of													
	(Arizona U	naffiliated	Cred	lit Life	and Disabili	ty R	einsurer)		_ iı	n the	amount	of	\$75,0	00,

available by your draft(s) drawn on us, at sight, bearing the number of this LETTER OF CREDIT NO. (00001). This LETTER OF CREDIT shall expire at our Letter of Credit Department, (bank address), Phoenix, Arizona 85\_\_\_\_, at our close of business (July 1, 2000), unless as hereinafter extended.

- 2. This LETTER OF CREDIT is issued pursuant to the provisions of A.R.S. § 20-1085(B) of Arizona Statutes on behalf of the company referenced in (1) above, which possesses or is applying for a certificate of authority as an unaffiliated credit life and disability reinsurer pursuant to A.R.S. Title 20, Chapter 4, Article 10.
- 3. This LETTER OF CREDIT shall be automatically extended for additional periods, each of one year, unless at least sixty calendar days prior to the then relevant expiration date we have advised you in writing that we elect not to extend. In that event, you may draw hereunder on or prior to the then relevant expiration date, up to the full amount then available hereunder, against your sight draft(s) on us, bearing the number of this LETTER OF CREDIT. Our notification will be sent to you by Registered Mail at the address set forth above.
- 4. The foregoing provision is not meant to limit your ability to draw hereunder, up to the full amount then available hereunder, in the event of Court ordered Receivership or otherwise, at any time.
- 5. Except as stated herein, this undertaking is not subject to any requirement or qualification. Our obligation under this LETTER OF CREDIT is the individual obligation of the Bank, in no way contingent upon reimbursement with respect thereto, or upon our ability to perfect any lien or security interest.
- 6. Each sight draft so drawn and presented shall be promptly honored by us if presented by you or your designee on or prior to the above stated expiration date or any extension thereof as above provided.
- 7. OPTIONAL: This LETTER OF CREDIT is subject to the Uniform Customs and Practice for Documentary Credits (1993 Revision) International Chamber of Commerce Publication No. 500. Notwithstanding Article 17 of said Publication, in the event that one or more of the occurrences specified in Article 17 of said Publication occurs, then the bank hereby specifically agrees that this letter of credit shall be extended so as not to expire during such interruption of business and shall extend for ten days after such resumption of business.



Corporate and Financial Affairs Division 2910 NORTH 44TH STREET, SUITE 210 Phoenix, Arizona 85018-7256 Trust Deposit Unit: (602) 912-8427

Telecopier: (602) 912-8421

### NOTICE OF TRUST DEPOSIT RELEASE

PLEASE APPROVE RELEASE OF THE FOLLOWING SECURITY FROM THE ACCOUNT OF THE ARIZONA STATE TREASURER ON BEHALF OF THE DIRECTOR OF INSURANCE, WHO IS, IN TURN, HOLDING THE SECURITY FOR.

	(Comple	ete Name of Company)		(NAIC#)
Nam	e of Issuer/Description of Securit	у		
Par V	Value: \$	Interest Rate%	Market Value	: \$
CUS	IP #:	_ Certificate Number(s):_		Maturity Date:
Cert	ificate of Deposit Number:			_
Fina	ncial Institution Account Numbe	r:		(If different than CD Number)
WH	ICH IS TO BE CLASSIFIED AS A	A: (Check one type only)		
( )		posit - pursuant to A.R.S. § 20	)-1056	
( )	Ordinary Statutory Deposi	t required for authority to trai	nsact in Arizona	
( )	Retaliatory Deposit pursua	nt to A.R.S. § 20-230		
( )	Special Statutory Deposit			
( )	Security Deposit for the be	nefit of ARIZONA policyhol	ders only	
( )	Workers' Compensation D	eposit pursuant to A.R.S. § 23	3-961	
WHO	OSE INSTRUCTIONS FOR DELI	VERY OF RELEASED FUNDS	SARE:	
A.	The Company authorizes	0	f	
	to take possession of physical			
B.	Registered mail delivery of phy	sical securities shall be direct	ed to:	
	Recipient Name and Title:			
	Company or Firm Name:			
	Street Address:			
	City, State, Zip:			
C.	Wire Transfer book entry secur	ities or matured security proc	eeds to:	
	Institution:			
	ABA No.:			
	Credit Account No.:			
	City and State:			
	Other Information:			
BY A	N AUTHORIZED REPRESENTA	TIVE OF THE COMPANY: (a	authorizing resolu	tion may be required)
Name	e:	Title		
Signa	ature:			
	TACT PERSON:			
	ect or Toll Free Phone:			
	Please call the Trust Deposits U			



Corporate and Financial Affairs Division 2910 NORTH 44TH STREET, SUITE 210 Phoenix, Arizona 85018-7256 Trust Deposit Unit: (602) 912-8427

**Telecopier:** (602) 912-8421

Form E126XS (07/98)

### APPLICATION AND ORDER FOR RELEASE OF EXCESS DEPOSIT

A. Application (To be completed by Applicant)	
Application is hereby made in accordance with A.R.S. § 20-588	for release of funds deposited with the Arizona
State Treasurer, which total \$ in face val	lue, for:
(Name of Company)	(NAIC#)
a corporation, by	, its duly authorized
officer in his/her capacity as	
excess of the required deposit amount of \$	and that upon release, the remaining
amount of funds on deposit, measured at the lesser of	\$ in face value or
\$ in current market value, satisfy the d	eposit requirement.
A properly completed and executed Notice of Trust Deposit Rel	ease Form E126 is attached which sets forth the
complete description of the funds requested to be released and inst	
Please give notice of the order on this matter by mail delivery to:	
T lease give notice of the order on this matter by main derivery to.	
	<del></del>
Signed:	Dated:
Signed.	
B. Order (To be completed by Department of Insurance)	
By authority of the Director of Insurance delegated in accordance	with A.R.S. § 20-148 and A.R.S. § 20-150, and in
accordance with A.R.S. § 20-588, IT IS HEREBY ORDERED appr	roving the application for release of excess deposit
set forth above, effective this day of	,
Assistant Director	
Corporate and Financial Affairs Division	
Mailed this, day of,,	by
wianeu uns, uay oi,,,	by

Page 1 of 1



# Corporate and Financial Affairs Division 2910 NORTH 44TH STREET, SUITE 210 Phoenix, Arizona 85018-7256

Telephone: (602) 912-8420 Telecopier: (602) 912-8421

### TRUST AGREEMENT CHECKLIST FOR BUSINESS CEDED TO UNAFFILIATED CREDIT LIFE AND DISABILITY REINSURERS **Pursuant to A.A.C. R20-6-1603**

agreement pursuant t	ag is a list of provisions which are required to be included to A.A.C. R20-6-1603. It is not an exhaustive list of provisi particular reinsurance treaty trust agreement, nor does it	ons which may	be appropriate
•	ded in a trust agreement or related reinsurance agreement pu eement for the following required provisions, check off thos		
_	erence the applicable section of the agreement in the space pr	•	,
REQUIRED CONDITI	ONS:		
	STATUTORY TEST	COMPLIES (Y/N)	SECTION REF.
1. The trust agreemen	t shall be entered into between the beneficiary, the grantor and a		
§ 20-261.03. A.R.S. § 20-261.03 A. Is organized, banking instit United States B. Is regulated, s	be a qualified United States financial institution as defined in A.R.S.  (B): "Qualified financial institution means an institution that: or in the case of a United States branch or agency office of a foreign ution, licensed, under the laws of the United States or any state of the that has been granted authority to operate with fiduciary powers, and supervised and examined by federal or state authorities having thority over banks and trust companies.		
2. The trust agreemen	t shall create a trust account into which assets will be deposited.		
	st account shall be held by the trustee at the trustee's office in the a foreign branch office of a U.S. bank, refer to A.A.C. R20-6-1603.)		
time, without beneficiary to	ry shall have the right to withdraw assets from the trust account at any notice to the grantor, subject only to written notice from the the trustee;		
assets, except withdrawn as	ement or document is required to be presented in order to withdraw that the beneficiary may be required to acknowledge receipt of sets; ct to any conditions or qualifications outside of the trust agreement;		
2	ntain references to any other agreements or documents.		Page 1 of 2

### TRUST AGREEMENT CHECKLIST FOR BUSINESS CEDED TO UNAFFILIATED CREDIT LIFE AND DISABILITY REINSURERS Pursuant to A.A.C. R20-6-1603

		STATUTORY TEST	COMPLIE (Y/N)	S SECTION REF.
5.	The	trust agreement shall be established for the sole benefit of the bene	ficiary.	
6.	The	trust agreement shall require the trustee to:		
	A.	Receive assets and hold all assets in a safe place;		
	B.	Determine that all assets are in such form that the beneficiary, or the		
		direction by the beneficiary, may whenever necessary negotiate an		
		without consent or signature from the grantor or any other person		
	C.	Furnish to the grantor and the beneficiary a statement of all assets		
		account upon its inception and at intervals no less frequent than the calendar quarter;	e end of each	
	D.	Notify the grantor and the beneficiary within ten (10) days, of any	denosits to or	
	Δ.	withdrawals from the trust account;	deposits to or	
	E.	Upon written demand of the beneficiary, immediately take any an	d all steps	
		necessary to transfer absolutely and unequivocally all right, title a		
		assets held in the trust account to the beneficiary and deliver phys	ical custody of	
		the assets to the beneficiary;	<u></u>	
	F.	Allow no substitutions or withdrawals of assets from the trust account		
		written instructions from the beneficiary, except that the trustee <b>m</b>		
		consent of but with notice to the beneficiary, upon call or maturity		
		asset, withdraw such asset upon condition that the proceeds are pa account.	and into the trust	
7.		trust account shall provide that at least thirty (30) days, but not more		
		) days, prior to termination of the trust account, written notification	of termination	
	sna	ll be delivered by the trustee to the beneficiary.		
8.		trust agreement shall be made subject to and governed by the laws	of the state in	
	whi	ch the trust is established.		
9.	The	trust agreement shall prohibit invasion of the trust corpus for the pu	irpose of paying	
	con	npensation to, or reimbursing the expenses of, the trustee.		·
10.	The	trust agreement shall provide that the trustee shall be liable for its o	own negligence	
10.		ful misconduct or lack of good faith.	minegrigence,	
11.	The	trust agreement shall provide that assets deposited in the trust according	ant shall be	
	valı	ned according to their fair market value and shall consist only of cas	h (United States	
		al tender), certificates of deposit (issued by a United States bank and		
		ted States legal tender), and investments of the type permitted by Ti		
		Arizona Revised Statutes or any combination of the above, provided		
		estments are issued by an institution that is not the parent, subsidiary		
		er the grantor or the beneficiary. The trust agreement shall further solvestments to be deposited.	pectry the types	
	011	rvestments to be deposited.		
		Type or Print Preparers Name	Title	
(		)		
		Telephone Number	Date Prepared	
Fo:	rm	E1603 (08/99)		Page 2 of 2